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Meeting: May 26, 2021

Category: PINCO

Subject: Approval of PINCO Request for Proposal Awards 2021-2022

Type: Action Item

**Submitted by**

Joseph Cook, PINCO President

**Summary Statement**

PINCO intends to purchase food products during the 2020-21 school year on behalf of its Member Districts; USDA commodity processed as well as purchased items. The items specified for award in the RFP’s presented have been tested with students and Food Service staff for acceptability in Member District’s menu planning in addition to meeting all of the requirements in PINCO’s procurement process. Following established timelines and protocol, response openings were held March 9, 2021 according to established timeline(s) issued in each solicitation. Responses were vetted and approved by PINCO’s Advisory Committee on April 8, 2021.

Products from these bids will be ordered, warehoused and distributed to Member Districts through PINCO’s warehouse in Bakersfield; items include commodity processed products utilizing Member District’s USDA entitlement in addition to commercially purchased items.

The evaluation process in determining the recommendations for awards included the following variables utilizing PINCO’s Best Value Scoring matrix:

1. Flavor and Quality.
2. Price.
3. Acceptability: Past performance & reliability; reasonable minimums & lead times for processing.
4. The necessity to award enough items to a processor to meet minimum processing and minimum delivery requirements.

**Budget Implications**

Estimated purchases made by PINCO on behalf of its Member Districts in 2021-2022 are budgeted for $8,500,000.00 for the products listed with/under each manufacturer’s agreement.

**Recommended Action:**

It is recommended that the Board of Trustees award as follows for the term(s) of agreement from July 1, 2021 through June 30, 2022:

PINCO RFP Awards for 2021-2022

Ardella’s RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Integrated Foods RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Land O Lakes of PINCO RFP #01/21-22 USDA Commodity/Purchased Cheese Products

MCI Foods of PINCO RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Michael B’s of PINCO RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Schwan’s Food Service of PINCO RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Tony Roberts of PINCO RFP #01/21-22 USDA Commodity/Purchased Cheese Products

Rose & Shore of PINCO RFP #02/21-22 USDA Foods for Further Processing

Apple & Eve of PINCO RFP #03/21-22 Purchased Shelf Stable Fruit and Vegetable Juice Products

Bell Tasty of PINCO RFP #04/21-22 Purchased Food Products

Buena Vista of PINCO RFP #04/21-22 Purchased Food Products

Butter Buds RFP #04/21-22 Purchased Food Products

Dave’s Baking RFP #04/21-22

Don Lee Farms of PINCO RFP #04/21-22 Purchased Food Products

SYSCO Ventura of PINCO RFP #05/21-22 Shelf Stable Individually Packaged Condiments

P&R Paper of PINCO RFP #06/21-22 Non-Food Paper & Packaging Products

APPROVED 5-0